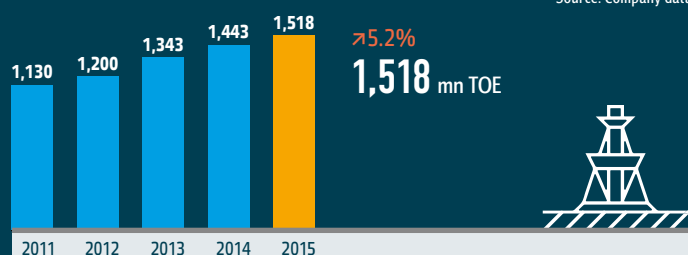


2015 key indicators

PROVEN HYDROCARBON RESERVES¹ (PRMS-SPE) // mn TOE

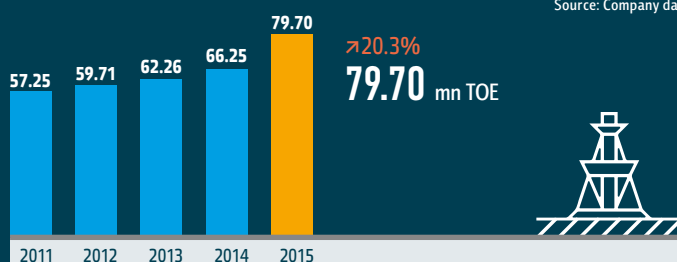
Source: Company data



¹ Excluding NIS a.d. Novi Sad.

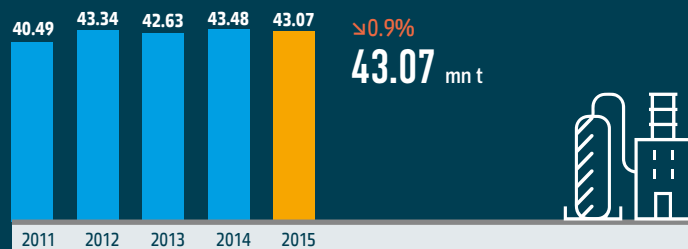
PRODUCTION OF MARKETABLE HYDROCARBONS BY GAZPROM NEFT // mn TOE

Source: Company data



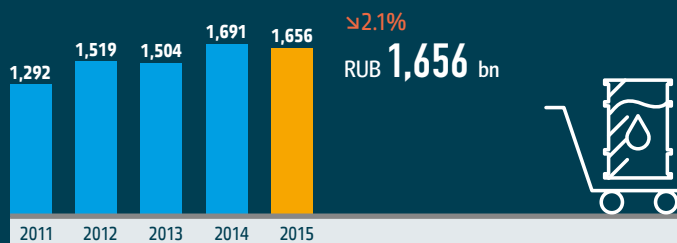
OIL REFINING // mn t

Source: Company data



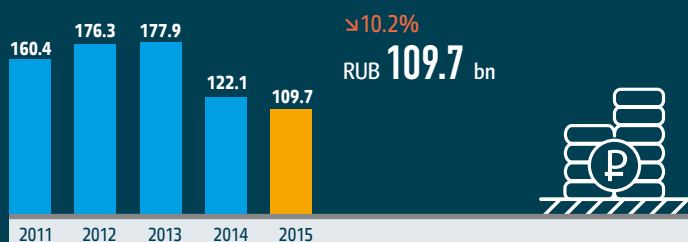
SALES // RUB bn

Source: Company data



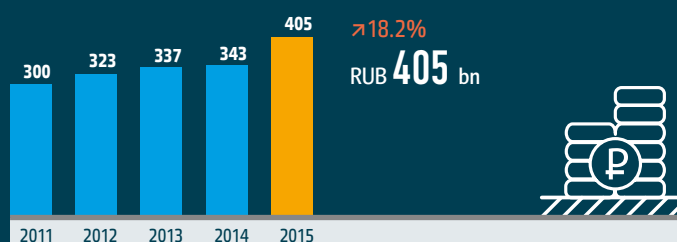
PROFIT ATTRIBUTABLE TO GAZPROM NEFT PJSC SHAREHOLDERS // RUB bn

Source: Company data



ADJUSTED EBITDA // RUB bn

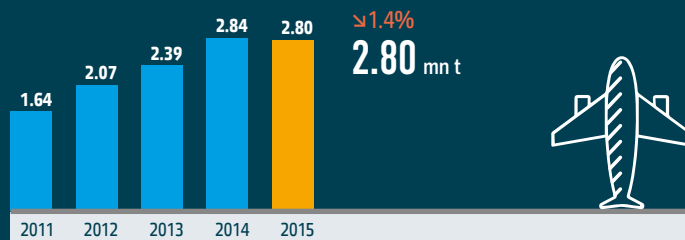
Source: Company data



The text of the Report may contain inaccuracies in the calculation of proportions, percentages and amounts when rounding estimated values. The data cited in the Annual Report may differ slightly from previously published data due to the difference in rounding.

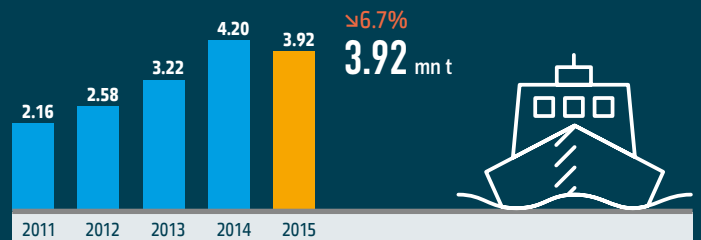
PREMIUM SALES OF JET FUEL² // mn t

Source: Company data



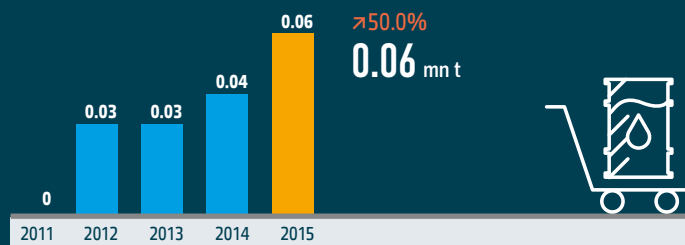
PREMIUM SALES OF MARINE FUEL² // mn t

Source: Company data



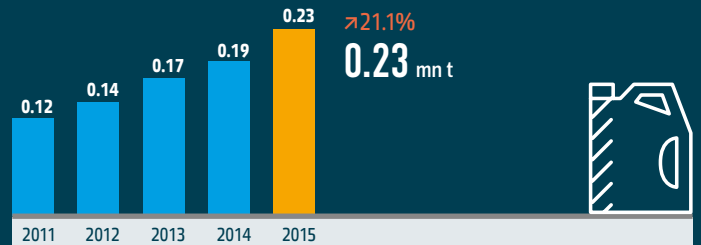
PREMIUM SALES OF BITUMEN² // mn t

Source: Company data



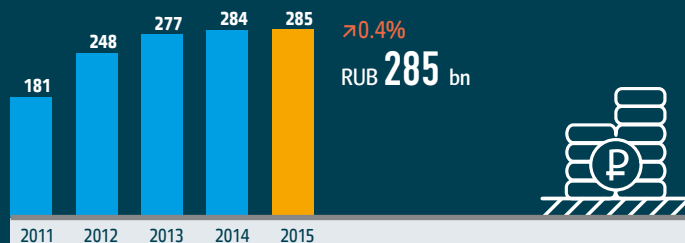
PREMIUM SALES OF OILS AND LUBRICANTS² // mn t

Source: Company data



NET CASH GENERATED FROM OPERATING ACTIVITIES // RUB bn

Source: Company data



² Premium sales include:

- Sales of petroleum products through premium sales channels – retail and wholesale.

This group includes all sales of petroleum products via petrol stations and petroleum storage depots, for aircraft and vessels and small-scale wholesale from refuelling facilities at airports and port terminals.

- Sales of packaged petroleum products.

This group includes all oil sales in barrels and canisters as well as bitumen sales in clovertainers, etc.

- Sales of premium petroleum products, i.e. petroleum products that generate added value due to the presence of certain qualitative features compared with other products of their kind.

This group includes the sale of premium bulk lubricants (Gazpromneft, G-Family, Texaco), premium bituminous materials (polymer-bitumen binders, PMB, bituminous emulsions, etc.) and the possible wholesale of premium motor fuels – G-Drive, etc.