

Investment appeal factors

Gazprom Neft produced steady financial and operating results in 2015, once again confirming that the Company has chosen the correct strategy. Leading analysts all agree that Gazprom Neft has significant potential for growth in its value in the long term.



FOCUS ON HIGH ADDED-VALUE PRODUCTS

The substantial decline in oil prices and changes in taxation have helped enhance the appeal of refining oil and petroleum products in Russia for further sale both on the domestic market and also for export. In this situation, the advantages offered by Gazprom Neft with its highly efficient sales channels to end users as well as wholesale supplies have enabled the Company to significantly increase its market share and maintain sales in the end user segment.

REFINING/PRODUCTION RATIO // %

Source: data from Gazprom Neft PJSC, PJSC Lukoil, OJSC Rosneft OC, OJSC TNK-BP Holding, PJSC Tatneft, PJSC Bashneft AOC and OJSC Surgutneftegas

